| Hospital   |  | City / Town                 | County                               | Teaching Status [1            | eaching Status [1] Fiscal Year End       |                               | d Number of Months Data         |  |
|--|--|-----------------------------|--------------------------------------|-------------------------------|--|-------------------------------|---------------------------------|--|
| Merrimack Valley Hospital  |  | Haverhill                   | Essex                                | Nonteaching                   | 09 / 30                                  | 6                             |                                 |  |
| Financial Performance<br>Indicators  | FY02                                       | FY03                        | FY04                                 | FY05                          | FY06 Q2                                  | MA Industry<br>Median FY06 Q2 | NorthEast US<br>Median FY04 [2] |  |
| Profitability Operating Margin Non-Operating Margin Total Margin Operating Surplus (Loss)                | -5.96%<br>0.00%<br>-5.96%<br>(\$2,068,593) | 0.00%<br>0.93%<br>\$432,029 | -0.40%<br>(\$207,664)                | 0.00%<br>-0.04%<br>(\$23,834) | -1.99%<br>0.00%<br>-1.99%<br>(\$577,417) | 1.29%<br>2.61%<br>            | not available                   |  |
| Total Surplus (Loss)  Liquidity  Current Ratio  Days in Accounts Receivable                              | (\$2,068,593)<br>0.39<br>44.15             | 1.26                        | , ,                                  | 1.34                          | (\$577,417)<br>1.28<br>41.38             | 1.49                          |                                 |  |
| Average Payment Period   | 129.68                                     | 40.28                       | 36.91                                | 35.19                         | 32.08                                    | 49.66                         | 63.4                            |  |
| Solvency/Capital Structure Debt Service Coverage (Total) [3] Cashflow to Total Debt [4] Equity Financing | -1.14<br>-11.39%<br>-24.96%                | 18.30%                      | 1.63<br>13.00%<br>-11.59%            | 23.65%                        | <br><br>-10.65%                          | <br><br>39.96%                | 3.11<br>16.38%<br>47.45%        |  |
| Other Total Net Assets Assets Whose Use is Limited Net Patient Service Revenue [5]                       | (\$2,988,023)<br>\$0<br>\$34,249,089       | \$0                         | (\$2,459,057)<br>\$0<br>\$50,730,900 | \$0                           | (\$2,866,950)<br>\$0<br>\$28,719,094     |                               | <br><br>                        |  |

## FY06 Q2 Filing based on hospital's UNAUDITED internal financial statements.

Data Sources: FY02 - FY06 Q2 data drawn from DHCFP quarterly and annual filings.
CAVEATS: FY02 data is unaudited but reviewed by the Division for consistency with the Audited Financial Statements. FY03-FY05 annual data is reconciled to Audited Financial Statements for most hospitals. DHCFP filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance. Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

- [1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds. [2] NE US Median data from The "2006 Almanac of Hospital Financial & Operating Indicators." The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicode INGENIX.
- Blank values indicate a facility with no current long term debt in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.
- Blank values indicate a facility with no long term debt net of current portion in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.
- Î5Î Net Patient Service Revenue includes Premium Revenue.